

IGNACIO BÁÑEZ

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PROFILE

Senior SAP PS Consultant, expert in PS full integration/RollOut configuration, training, supporting and project management (Change Management), with 28 years professional experience in Global Companies leaders in the world, Telecom, Automotive, Engineering, Electric-Electronic Manufacturing, Cement, Bank, Pharmaceutic, Trading, Mining, Consulting (FINAL CLIENTS). Excellent organisational skills, methodology-systematic and analytical with good initiative and a commercial focus. Accustomed to regularly using English in international projects and a medium knowledge of French and Italian.

SAP EXPERIENCE SUMMARY

SAP Experience	Years	Full live cycle Projects	RollOut
PS (Integration)	15	8	8
SD	14	5	4
FI - CO	15	8	7
CO-PA	4	3	3
CO-PC	1		2
IM - AM - BUDGET	6	5	4
MM	15	7	7
CATS	7	4	5
PM	1	1	1
CS	4	1	3
BC – HRMS, Roles&Profiles	5	4	4
Data Migration	10	5	5
Leading PS phases	6	8	2
Bank	0,5	1	
Pharmacy	0,3	1	
Engineering - Telecom's – Electrical-Electronic	6	2	3
Cements&Mining	3	2	1
Oil	0,3		1
Automotive	2	1	2
Environment	1	1	
Localization	0,3		1

Technical Business Skills
Project Management
WBS el. And Networks .- Operations(NWA), Milestones, Work centers, Resources Workforce Planning. Design of new layout of PS Screens, Proj Versions, CATS .
Plan Cost & Scheduling Management (Values Categories, Plan Cost Versions management)
Resources related Billing functionality using DIP Profile (Dynamic Item Procesor) and Billing Plan activated by milestones billing and billing amount calculation .
Status Management & Status Selection for System Information
Procurement of Services & Materials, Service catalog; procurement Types MTO, PTO, MTS, PTS, STO
Investment Management
Asset management
Claims Management
Variant Configurator
Project Planning & Time Scheduling
Budget Controlling
Engineering and Production Control
Procurement Mangement for Materials and External Services
Standard System Information
New Product Introduction (NPI) concept and Business Process.
Payment control (Using Plan versions)
Finance & Controlling from PS (Using System Information)
Documentation control for Project Management

POC (Percentage of completion) and Progress Analysis.
Changing management: Business Process consulting, design and Documentation.
Data migration, CATS, LSMW and Batch Inputs
Post Implementation Supporting
Result Analysis & Settlement of Plan and Actual cost and revenues
User fields, Fields selection & Screen layout design
Create & maintenance users, roles, authorizations and profiles; ACL (Control Access List)
Workflow functionality; Transport of orders; SAP Solution Manager (SOLMAN)

PROFESSIONAL EXPERIENCE

19 CATERPILLAR - MACH1 PROJECT

SAP Consultant

JUN 2012 –AUG 2013

New Roll-Out for Caterpillar, in several countries of Europe (Italy, Poland, Hungary, Spain, UK, Belgium, Holland, France) .

I was in charge of the Regional Team of PS and AM (Projects and Assets) in order to coordinate Global Team (located in US) requirements and Local legal requirements (located on the specific sites). I was in charge of management the steps of Localization previous Go Live (LOCs, Training, MOCKs conversion, BITs, UATs, GOLIVE conversion and CutOver) preparing and leading workshops, making requirement List and giving the required solutions and supporting by conference calls and by documentation in order to answer all questions on Local sites in modules of PS, MM,PP, SD, IM, AM, FI-CO, CATS of SAP ECC 6.0 .

Making a Summary it has been a strong Finance Project requiring a strong coordination of different cross teams (Global, Regional, Local, Offshore and between Finance teams and Logistics). Some interfaces used by Global Team coordination was also required. Also some important Logistic requirement for New Product Implementation solution (Pilot & Prototype build), before starting Standard Production Process for new Products.

The solution requires the use of Project Structure and Network(NWA) functionality

18 GPS - COMAU (FIAT GROUP) PROJECT

SAP Consultant

NOV 2011 – FEB 2012

New Roll-Out for COMAU (Fiat Group), Automotive Industry, Italy, for plants in USA (Detroit) and MEXICO (DF).

3 steps was defined:

1. Local requirement List preparation.

I was in charge of preparing a Business Blueprint of PS area. For this purpose I made a 1st Plan in Turin and the I travel to Detroit for making Presentation and Workshops and Local requirement List from US and Mexico Plants.

2. Design of Business Blue print (Detail Documentation + Power Point Documentation for Presentation. It was made in Turin
3. Presentation of Final Blue print for Acceptance by Local Teams. It was made in Local sites (Detroit and Mexico DF) by workshops with all Power users.

Making a Summary it has been a strong Logistic Project requiring a coordination with other modules like FI, CO, MM, PP and SD, in order to delivering of the all materials packages on the right site at the right moment in order to be ready for making the final installation of Robotic lines on the Customer sites, (Car manufacturing plants).

The solution requires the use of Project Structure and Network(NWA) functionality

17 KENNAMETAL IN GERMANY

SAP Consultant

SEP 2011

New Roll-Out for KENNAMETAL, (Metal Manufacturing Industry, Germany),

Local Customer located in Germany, requires my services in order to make a Knowledge Transfer to IT team about PS functions and feasibility of local requirements, previous a RollOut Implementation from Global template.

I was in charge of preparing Workshops for presentation the feasibility Analysis and designing Documentation, of SAP ECC 6.0 of PS module integrated with SD, MM, PP, FI-CO.

Making a Summary it has been a Customer Project requiring a coordination with other modules like FI, CO, MM, and SD, in order to make Quotation and Sales Orders using Project Structures for Cost Calculation.

The solution requires from PS the use of Project Structure and Network(NWA) functionality and from SD, **RRB (Resource Related Billing) and DIP Profile (Dynamic Item Processor)** .Resources related Quotation functionality, using Billing Plan activated by milestones billing and billing amount calculation .

16 METSO MINERALS FRANCE GPS PROJECT

SAP Consultant

SEP 2010 – APR 2011

New Roll-Out for Mining business.

I was in charge of the Local Team of PS in order to coordinate with Global Team requirements and Local legal requirements. I was in charge of management the steps of Localization previous Go Live (LOC preparatio, Training, MOCK conversion, BIT, UAT, GOLIVE conversion and CutOver) preparing and leading workshops, making requirement List and giving the required solutions and supporting by Workshops and by documentation in order to answer all questions of Power Users of PS, MM,PP, SD, CS, FI-CO, CATS of SAP ECC 6.0 .

Making a Summary it has been a strong Finance and Logistic Project requiring a coordination of different local teams (Global team and Finance Commercials Manufacturing and Logistics teams). Some interfaces used by Global Team coordination was also required.

Other solutions made by Projects Systems:

R&D New Product Implementation solution (Prototype build), for new Products.

Warranty Projects from CS claims from Customer.

Main purpose of the project from Procurement point of view, was to delivering of the all materials packages on the right site at the right moment in order to be ready for making the final installation of Robotic lines on the Customer sites, (Car manufacturing plants). Having under control the tracking of which materials has been delivered in customer sites in order to invoice those materials according to the billing plan of SD by Milestones located on the Network(NWA).

The solution requires the use of Project Structure and Network(NWA) functionality and using Billing Plan activated by milestones billing and billing amount calculation

15 ABENGOA - TGS PROJECT

SAP PS-FI-CO-IM Architect Consultant

JAN 2010 – JUN2010

New Deployment Roll-Out-, I was in charge of leading Analysis, Customizing, Functional Specifications for ABAP and Workflows program developments and tracking of them, Test, Training supporting and Data Migrations and Documentation for a new implementation for an ABENGOA GROUP COMPANY (TELVENT) in Madrid (Engineering sector) of SAP ECC 6.0 of PS module linked to SD, MM, FI-CO, IM. Using Network(NWA) functionality. Using Network(NWA) **and Resources related Billing** functionality, using Billing Plan activated by milestones billing and billing amount calculation .

14 BUNGE - FIGARO PROJECT

SAP PS Architect Consultant

APR 2009 – DIC 2009

New Deployment Roll-Out, Analysis, Customizing, Test, Documentation and Presentations for a new implementation for BUNGE (Trading sector) in Hungary of SAP ECC 6.0 of PS module linked to SD, MM, FI-CO, IM and GTM (Global Trade Management).

13 INTA - SAP SPAIN

SAP Consultant

DEC 2008 – JAN 2009

I was in charge of leading the Feasibility Analysis (Blueprint & Planning), for a new implementation for INTA (Public sector) (Madrid) of SAP R/3 4.6C of PS module linked to SD, MM, FI-CO, CATS, IS-PS and Budget Control. Using Network(NWA) functionality.

12 SCHNEIDER ELECTRIC – BRIDGE PROJECT - CAPGEMINI FRANCE

SAP Consultant

MAR 2008 – OCT 2008

New Deployment - Roll Out project for 10 plants (Central Europe)of SAP ERP Central Component 5.0 modules of PS module linked to SD, MM, FI-CO, CS, PP, CATS and Budget Control, for Schneider Electric(Based in Budapest Hungary).

Updating Data for Local implementation, Training Local Key users Testing the System and Developments for Local Plants, Data Migration for uploading Local Data and Master Data before "GoLive". Using Network(NWA) and **Resources related Billing functionality**, using Billing Plan activated by milestones billing and billing amount calculation . **Variant Configurator functionality used for designing the packages to be delivered and invoiced to Customer.**

11 BANK OF SANTANDER - CYBER-OFFILOG SPAIN

JUN 2007 – DEC 2007

SAP PS-FI-CO-IM Architect Consultant

New Full Implementation of SAP ERP Central Component 5.0 modules of PS module linked to IM, SD, MM, and FI-CO, in Bank of Santander, (Madrid Spain)

I was in charge of leading Designing the Blueprint, Customising of the System, Designing Specification for some ABAP developments and tracking of them, Data Migration for uploading Data and Master Data Migration before "GoLive".

10 NETCHECK

MAR 2007 – JUN 2007

SAP PS-FI-CO-SD-MM Architect Consultant

Implementation of SAP R/3, Release 4.7 modules of PS module linked to SD, MM, and FI-CO, in TEK TRANSLATION INTERNATIONAL S.A., Localization sector, (Madrid Spain).

I was in charge and leading Customising of the System, Documentation, Training and making functional specification for specific ABAP developments and tracking of them. Using Network(NWA) functionality. Using Network(NWA) and Billing Plan activated by milestones billing and billing amount calculation .

9 CORPORACIÓN ALBATROS

FEB 2007 - MAR 2007

SAP Consultant

Post Implementation Supporting of SAP R/3, Release 4.7 modules of PS module linked to SD, MM, CATS and FI-CO, in Railway sector, (Madrid Spain). Using Network(NWA) functionality.

8 JANSSEN PHARMACEUTICA – ORDINA

OCT 2006 – FEB 2007

SAP PS-FI-CO-IM-MM-PM Architect Consultant

Implementation of SAP R/3, Release 4.6 modules of PS module linked to IM, AM, MM, PM CATS and FI-CO, in Janssen Pharmaceutica, Pharmaceutic sector, (Belgium). Using Network(NWA) functionality.

I have carried out next steps with Full success:

Customising of the System according to Blueprint for designing a prototype .

All Data Migration Docs. Functional specification, Technical design docs. for build the program. testing. CATS, LSMW and Batch Inputs ABAP programs.

7 NISSAN EUROPE - ATOS ORIGIN

NOV 2005 – OCT 2006

SAP PS-FI-CO-IM Architect Consultant

New Implementation and Roll Out of SAP R/3, Release 4.7 modules of PS module linked to IM, AM, MM, and FI-CO, in the NISSAN Europe, for 2 companies (Spain and UK) and after the global rollout for 3 more companies (France, Nederland and Russia).

I have carried out and led next steps with Full success:

Customising of the System according to Blueprint for designing a prototype .

Final Configuration with the customer.

Training .- Planning, Preparing material for training, presentations and User Manual .

Testing

All Data Migration Docs. Including Technical and functional specification and execution.

Authorizations Roles and user profiles .

Specifications for Developments (Batch input, client reports)

Data migration, CATS, LSMW and Batch Inputs

After Golive supporting

6 CEMEX, BASE MODEL PROJECT - NEORIS MEXICO

JUN 2005 – NOV 2005

SAP PS-FI-CO-IM-MM Architect Consultant

I led the Project BASE MODEL 2005 Template design for Roll Out Implementation of SAP R/3, Release 4.7 modules of PS module linked to IM, MM, and FI-CO, in CEMEX, (Germany, UK and France) for projects management of Cement manufacturing Plants.

I have carried out and led next steps with success:

Blue Print with all the Requisitions&Solutions of final Customer.

The customizing of the System.

The final Configuring with the customer of template

Full testing.

FUNCTIONS AND TASKS

I have done all the customizing required in PS – IM –FI-CO, MM and I Led the Project Organisation for the implementation of SAP R/3, Release 4.6C . for 6 plants.

- Implemented the integration of PS, IM, MM, FI,CO modules including all PS powerfull, Projects, Work Breakdown Structures, Networks(NWA), Milestones, project builder, Project Planning board, scheduling and Resources planning and Value Analysis, Cost planning and Budget, Investment Programs, Budget control, Asset under Construction (AuC), Fixed Asset, Info System and Cost Control, coordination of the process for the Business Units; FI-CO, accounting management, Cost controlling, Cost element accounting, Informatin system Settlement Profiles and Allocation structures for Settlements . Values categories. Status Selection conditions for System Information.
- .POC (Percentage of Completion) and Progress Analysys.
- Total Configuration and customizing in PS, IM, FI-CO.

5 SHELL - ACCENTURE UK

SAP Consultant

APR 2005 - JUN 2005

MAIN PROJECTS

Roll Out, I led the Data migration Planning and Documentation of Strategy of SAP R/3, Release 4.6C modules of PS – IM - PM, in SHELL EGYPT and BAPETCO. Using Network(NWA) functionality.

FUNCTIONS AND TASKS

I have planned next steps:

Data migration, CATS, LSMW and Batch Inputs

Preparing Approaching Presentations to Data owners.

Preparing documentation of the Strategy and Planning of Data migration.

Training of Key Users.

4 HOLCIM, CIMPLIFY 2004 PROJECT - CAPGEMINI SPAIN

SAP PS-FI-CO-IM-MM Architect Consultant

JUN 2004 - FEB 2005

MAIN PROJECTS

I led the Project CIMPLIFY 2004 Roll Out Implementation of SAP R/3, Release 4.6C modules of PS module linked to IM, MM,PM and FI-CO, in HOLCIM GROUP, (Switzerland, Austria, Chekia, Slovakia and Hungary) for projects management of 6 Cement manufacturing Plants.

I have carried out and led next steps with success:

The customizing of the System.

The final Configuring with the customer.

The testing of system.

Training material producing (Program, presentations and User manual).

Training of Key and Final Users users.

Data Migration from old systems.

After Go-Live assistance and support.

FUNCTIONS AND TASKS

I have done all the customizing required in PS – IM –AM - FICO, MM, PM and I Led the Project Organisation for the implementation of SAP R/3, Release 4.6C . for 6 plants.

- Implemented the integration of PS, IM, MM, FI,CO modules including all PS powerfull, Projects, Work Breakdown Structures, Networks(NWA), Milestones, project builder, Project Planning board, scheduling and Resources planning and Value Analysis, Cost planning and Budget, Investment Programs, Budget control, Asset under Construction (AuC), Fixed Asset, Info System and Cost Control, coordination of the process for the Business Units; FI-CO, accounting management, Cost controlling, Cost element accounting, Informatin system Settlement Profiles and Allocation structures for Settlements. Values categories. Status Selection conditions for System Information
- Total Configuration and customizing in PS, IM, FI-CO.
- Data migration, CATS, LSMW and Batch Inputs

3 TRADEBE GROUP - ATOS ORIGIN

SAP PS-FI-CO-SD-MM Architect Consultant

OCT 2003 – JUN 2004

I led the Project TRADEBE Full live cycle Implementation of SAP R/3, Release 4.6C modules of PS module integrated to MM, SD and FI-CO, in one group company (ABT) for projects management of Environmental Engineering and water treatment, for TRADEBE GROUP. Using Network(NWA) and using Functionality of **RRB (Resource Related Billing)** and **DIP Profile (Dynamic Item Processor)** Billing Plan activated by milestones billing and billing amount calculation .

I have carried out and led next steps with success:
 Blue Print with all the Requisitions&Solutions of final Customer.
 Customizing of the System.
 Final Configuring with the customer.
 The testing of system.
 Training material producing (Program, presentations and User manual).
 Training of Key and Final Users users.
 Change management and document the proceses.
 After Go-Live assistance and support.

FUNCTIONS AND TASKS

I have done all the customizing required in PS – SD and I Led the Project Organisation for the implementation of SAP R/3, Release 4.6C module PS, integrated to MM, SD and FI-CO. I had a small team with a junior Consultant dedicated full time to help me in the areas of SD (Quotations management) and MM (Purchase Orders&Quotations) , other senior working in FI-CO, and one Programmer by hours, for some developments required by the customer.

- Implemented the integration of PS, SD, MM, FI,CO modules including all PS powerfull, Projects, Work Breakdown Structures, Networks(NWA), Milestones, Project Builder, Project Planning board and Earned Value Analysis, Capacity Requirements and scheduling and Resources planning management, Time Scheduling, Info System and Cost Control, coordination of the process for the Business Units; SD, Quotations, customer orders, with Billing Plan linked to milestones Netw; MM, Supliers orders, with Invoicing Plan linked to milestones Netw.; FI-CO, accounting management, revenue planning , Cost controlling, Cost element accounting, Informatin system. Settlement Profiles and Allocation structures for Settlements and Resault Analisys & Settlement. Values categories. Status Selection conditions for System Information.
- Functionalities CO integrated: **CO-PA** .
- Change management and document the proceses.
- Total Configuration and customizing in PS.

ERICSSON SPAIN S.A.

1987 - 2003

SAP Consultant

1997 – 2003

Project MUS, (Market Unit Solution), Roll Out Implementation	Jan 2002 – Feb 2003
SAP Functional Consultant	June 2001 – Dec 2001
B2B Implementation Project	Jan 2001 – June 2001
Euro Conversion Project	Jan 2000 – Dec 2000
MERCURY Project of re-engineering	Jan 2000 – Dec 2000
System Upgrade Project	June 1999 – Dec 1999
Y2K Conversion Project (simultaneous)	June 1999 – Dec 1999
Fusion Project	Jan 1999 – June 1999
Project UNE (SWITCH sales division), Complet cycle Implementation,	Jan 1998 – Dec 1998
Project UNE (RADIO sales division) , Complet cycle Implementation,	May 1997 – Dec 1997

MAIN PROJECTS IN ERICSSON

2 Summary of Project MUS, (Market Unit Solution), Roll Out Implementation SAP R/3, Release 4.6C Jan 2002 – Feb 2003

Project UNE (SWITCH sales division), Complet cycle Implementation, 1998 Jan 1998 – Dec

1 Project UNE (RADIO sales division) , SAP PS Architect Consultant, 1997 May 1997 – Dec

I start learning and leading the Full live cycle Implementation of SAP R/3, Release 3.0D modules of PS module integrated to MM, SD, and FI-CO,
 I have carried out and led next steeps with success:
 Blue Print with all the Requisitions&Solutions of final Customer.

Customizing of the System.
 Final Configuring with the users
 The testing of system.
 Training material producing (Program, presentations and User manual).
 Training of Key and Final Users users.
 Change management and document the proceses.
 After Go-Live assistance and support.

FUNCTIONS AND TASKS

I have done all the customizing required in PS – SD and I Led the Project Organisation for the implementation of SAP R/3, module PS, integrated to MM, SD and FI-CO. I had a small team with a junior Consultant dedicated full time to help me in the areas of SD (Quotations management) and MM (Purchase Orders&Quotations) , other senior working in FI-CO, and one Programmer by hours, for some developments required by the customer. Using Network(NWA) and Resources related Billing functionality, and Billing Plan activated by milestones billing and billing amount calculation .

- Implemented the integration of PS, SD, MM, FI,CO modules including all PS powerfull, Projects, Work Breakdown Structures, Networks(NWA), Milestones, Project Builder, Project Planning board and Earned Value Analysis, Capacity Requirements and scheduling and Resources planning management, Time Scheduling, Info System and Cost Control, coordination of the process for the Business Units; SD, Quotations, customer orders, with Billing Plan linked to milestones Netw; MM, Suppliers orders, with Invoicing Plan linked to milestones Netw.; FI-CO, accounting management, revenue planning , Cost controlling, Cost element accounting, Informatin system. Settlement Profiles and Allocation structures for Settlements and Resault Analisys & Settlement. Values categories. Status Selection conditions for System Information.
- Functionalities CO integrated: **CO-PA** .
- Change management and document the proceses.
- Total Configuration and customizing in PS.
- I Prepared in SAP R/3, Release 4.5B modules PS, MM, SD, FI, CO for the introduction of the EURO.
- Re-engineering of the standard system PS, to SD + NETWORK – SAP R/3, Release 4.5B .
- Adaptation to 2000 Impact, in SAP R/3, Release 4.5B modules PS, MM, SD, FI, CO
- Upgrading of SAP R/3, to **Release 4.5B** in the PS, SD, MM, FI and CO modules.
- Project Management processes (PS, SD, MM, FI CO) for the fusion of the two main divisions of the Company to form ERICSSON ESPAÑA S.A.
- Two Full Implementations of the system **SAP R/3 Release 3.0D** PS, SD, MM, FI CO modules, for Ericsson Radio Sales division and Ericsson TELECOM (INFOCOM).

Engineer Manufacturing Process & Project Manager

1987 – 1997

Responsible for Process Engineering, Project Management & Industrializing, Electronic Mounting of PBA's in Madrid (Leganés) Factory.

AUSTIN ROVER SPAIN S.A.

1984 - 1987

Pricing Analyst Responsible

EDUCATION

- EUROPEAN ENGINEERING DEGREE (FEANI: EUR ING) - Mechanical Engineering
Universidad Politécnica de Madrid
- Masters Degree in Systems
Universidad Pontificia de Salamanca
- Masters Degree in Commercial Engineering (Industrial Marketing)
Universidad Politécnica de Madrid

LANGUAGES

- Spanish – Native language
- English – High level, accustomed to working in English.
- French – Intermediate level
- Italian – Intermediate level

PROFESSIONAL TRAINING

SAP:

Various SAP R/3 Consultancy courses including;

- (PS, SD, MM, FI CO)
- CA080 (Introduction PS)
- CA850 (PS Configuration)

- LO525 (Configuration and Organization)
- LO020 (Processes in Procurement)

OTHER PERSONAL DATA.- Born Date: 29th of October of 1957, in Avila Spain. I'm married.