

Prepared (also subject responsible if other) EEM/SUP G. Garcia		No. EEM/SUP-05:245		
Approved	Checked	Date 2005-03-08	Rev A	Reference

REFERENCE REPORT OF Mr. IGNACIO BAÑEZ RODRÍGUEZ

Mr. BAÑEZ has been working for ERICSSON ESPAÑA S.A. from January of 1987 until March of the 2003.

From January of 1987 until May of the 1997, he was working as Manufacturing Process Engineer in Ericsson Electronic Factory based in Leganés (Madrid), with a very high level of competence and effectiveness in his work.

From May 1997 to March 2003, he provided SAP consulting support in several projects in the modules PS, SD, MM, CO, FI and CS:

Project MUS, Roll-Out implementation (English language)	Jan 2002 – MARCH 2003
B2B Implementation Project	Jan 2001 – June 2001
Euro Conversion Project	Jan 2000 – Dec 2000
MERCURY Project	Jan 2000 – Dec 2000
System Upgrading Project	June 1999 – Dec 1999
Y2K Conversion Project (simultaneous)	June 1999 – Dec 1999
Company Fusion Project	Jan 1999 – June 1999
Project UNE II, Full cycle Implementation,	Jan 1998 – Dec 1998
Project UNE I, Full cycle Implementation, (English language)	May 1997 – Dec 1997

During all these years he provided very serious support in SAP functionality in the indicated modules to a lot of organizations in the company.

Main tasks developed during this period of time:

Led all the coordination of several areas, for the integration of SAP R/3, modules PS, linked to MM, SD and FI-CO.

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Customizing of the System, adapting to business requirements.

The final Configuration and master Data loading.

The testing of system.

Training of Key users and Final Users.

After Go-Live assistance and support

Implementing of PS, SD, MM, FI, CO, CS and CATS including Projects, Work Breakdown Structures, Networks, Milestones and Earned Value Analysis, Capacity Requirements and resources management, Time Scheduling, Info System and Cost Control, coordination of the process for the Business Units; SD, customer orders, with Billing Plan linked to milestones Netw; MM, Suppliers orders, with Invoicing Plan linked to milestones Netw.; FI-CO, accounting management, Cost controlling, Cost element accounting, Information system. Result Analysis & Settlement.

Change management: Presentations, training and support to key users and final users.

Designing all material required for training, planning, programme, screen sheets presentations and User manual in Spanish and English.

Designing all material required for testing, scripts.

Business process consulting and design, Analysis of project management processes for integration projects and redesign of processes.

His experience and ability to think in processes and to stimulate the teams were very important to the success of all projects in which he participated. We have been very satisfied with his work along this long period of live. We would be glad to work with him on new projects in the future.



Guillermo García García

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